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Glunz & Jensen receives new orders from Malaysia

This week Glunz & Jensen closed three significant orders in Malaysia. Since the company won the world's biggest newspaper order in Singapore in January 2010, Glunz & Jensen has maintained this momentum, by securing a string of significant orders from some of the biggest players in the graphic business as follows:

- The multi-media conglomerate, **Utusan Meleyu of Kuala Lumpur (Malaysia)**, ordered two full Glunz & Jensen ProVision Alliance punch/bend lines, for their facilities in the Northern and Southern Malaysia.
- **China Press Berhad**, the second-largest Chinese-language newspaper in Malaysia, expanded their plate production to three full CtP-lines, with punch/benders, conveyors and plate stackers from Glunz & Jensen.
- **Sin Chew Media Corporation Berhad**, Malaysia's largest newspaper, also expanded their plate production to include three full Glunz & Jensen ProVision Alliance plate production lines. In addition to their new in-line punch/bend system, Sin Chew has ordered a Universal Transition Module with Rotation (UTM-R) and a four position stacker to sort their plates via bar code recognition; everything to be delivered by Glunz & Jensen.

Keld Thorsen, CEO of Glunz & Jensen, says: "These orders reflect a trend in this economical climate, for larger companies seeking to become much more efficient, to streamline their workforce, and to implement fully automated plate lines. From combining different plate sources, moving plates and even rotating/ redirecting plates of different sizes or types - More efficiently and more profitability. We have this knowhow and the price point which brings us ahead of our competitors".

About Glunz & Jensen

Glunz & Jensen develops, manufactures and markets integrated and innovative solutions for the prepress industry.

Glunz & Jensen's products and solutions cover almost all equipment used in the prepress process in modern printing houses. The largest product area is CtP plate processors, but Glunz & Jensen also focuses on product areas including punch & bend equipment, conveyors and stackers as well as software for monitoring and managing the complete prepress processes. The latest addition is inkjet technologies in form of iCtP plate setters.



Glunz & Jensen has achieved a leading position and a high market share within its core areas, and Glunz & Jensen's products are known for setting the technological standard on the global market.

Glunz & Jensen markets its products through an extensive network of distributors and dealers, and a large part of sales also takes place through OEM customers which include Agfa, Fujifilm, Heidelberg and Kodak. Glunz & Jensen enjoys close partnerships with several of its OEM customers – partnerships which also include developing new and innovative solutions for the prepress industry.

At the end of 2009, Glunz & Jensen had 230 employees. Of these, 90 were employed in Denmark, while the remaining employees worked at subsidiaries in Slovakia and the USA.

Glunz & Jensen A/S is listed on the NASDAQ OMX Copenhagen A/S.

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