

**Glunz & Jensen A/S**

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**GLUNZ & JENSEN TAKES INDIA BY STORM AT PRINTPACK****Glunz & Jensen showed green products at Print Pack**

For the first time ever, Glunz & Jensen exhibited products on the Indian Print Pack show.

*On show was a palette of green chem-free products; PlateWriter™ 2400, shown live for the first time in India, attracting constant crowds throughout the show - with its green, affordable and no chemical - plate setting features. Along with the most environmentally friendly CtP plate processors currently on the market - Raptor Chemfree and Clean-Out unit 85.*

**The perfect product set up for the Indian market**

In January 2010 Glunz & Jensen launched a new series of CtP plate processors – Gecko. Gecko was part of a strategy of aiming directly at India. Filling up the product gap with Gecko for the Indian market has really opened up for massive sales. The Indian market is ready for production effective Computer-to-plate, along with environmentally friendly products – and this is exactly what Glunz & Jensen offers in their product portfolio for the Indian market.

The result at Indian Print Pack exhibition speaks for itself: **Close to 100 plate processors sold during the 6 day Print Pack show, along with loads of investing opportunities in Glunz & Jensen Automation solutions.**

An even mix of Raptors, Geckos, and Chem-free solutions has shown that Indian companies choose to go green and build effective pres-press departments for a profitable future.

VP, Global Sales, Peter Jensen from Glunz & Jensen says: “We are very proud that so many Indian customers choose us as their supplier of pre-press equipment. We are constantly improving our products to fit into our customers working environment, and this has really given us good results in the Indian market”.

### **About Glunz & Jensen**

Glunz & Jensen develops, manufactures and markets integrated and innovative solutions for the prepress industry. Glunz & Jensen's products and solutions cover almost all equipment used in the prepress process in modern printing houses.

The largest product area is CtP plate processors, but Glunz & Jensen also focuses on product areas including punch & bend equipment, conveyors and stackers as well as software for monitoring and managing the complete prepress processes. The latest addition is inkjet technologies in form of iCtP platesetters. Glunz & Jensen has achieved a leading position and a high market share within its core areas, and Glunz & Jensen's products are known for setting the technological standard on the global market.

Glunz & Jensen markets its products through an extensive network of distributors and dealers, and a large part of sales also takes place through OEM customers which include Agfa, Fujifilm, Heidelberg and Kodak. Glunz & Jensen enjoys close partnerships with several of its OEM customers – partnerships which also include developing new and innovative solutions for the prepress industry.