

Glunz & Jensen A/S
Haslevvej 13
4100 Ringsted
Tel.: +45 5768 8181
Fax: +45 5768 8340
www.glunz-jensen.com

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GLUNZ & JENSEN, IN COOPERATION WITH MEDIANETICS, IS NOW SUPPLIER TO THE GERMAN GOVERNMENT

Through Medianetics GmbH, one of Glunz & Jensen's many dealers, the company is now supplying to the German government. Medianetics is quite successful in the very competitive German market, and has sold 10 Glunz & Jensen PlateWriters to the German armed forces through the past two months.

The PlateWriters delivered to the German armed forces will be used for "print-on-demand" jobs – in smaller and flexible impressions, like training material, manuals and internal organisational information for their local destinations.

Ralph Borkowski, Account Manager in Medianetics: "In 2008, the German armed forces were looking for a new high-quality CtP system which was easy to move around. After Drupa 2008, we tested the PlateWriter™ systems together with the armed forces, and with the good test results they decided to go with the Glunz & Jensen systems – due to the high quality of the four colour CtP jobs delivered by the system."

"Glunz & Jensen is the most optimal partner for us. They have the best support system, the fastest reaction in information and service, and the largest range of consumables. It cannot be made better than by Glunz & Jensen!"

Birger Jensen, Area Sales Manager in Glunz & Jensen: "We expect a lot from our PlateWriter™ systems. PlateWriter™ is an all inclusive solution to in-house plate making. Everything you need to start making plates is included. There is no need for a processor, oven, rinse unit or any conveyors. All you need to get started is a box of the PlateWriter™ process-free aluminium plates, sized to fit your press. "

In November 2009, the iCtP technology in PlateWriter™ became a part of the official German Computer-to-Plate market overview. This acknowledges PlateWriter™ as a powerful high-tech CtP system at the same level as other high-quality CtP systems on the market today.

Contact for more information

Keld Thorsen, CEO, telephone +45 5768 8300 or email: ket@glunz-jensen.com

About Medianetics GmbH, Part of the Baumann-Gruppe

The Baumann Group has consolidated all its activities within electronic pre-press into Medianetics GmbH, which is one of the three Agfa Competence Centres in Germany.

Medianetics GmbH operates all over Germany, and their services include continuous consultancy and planning of optimal customer solutions, implementing, and system integration along with after sales service.

About Glunz & Jensen

Glunz & Jensen develops, manufactures and markets integrated and innovative solutions for the prepress industry.

Glunz & Jensen's products and solutions cover almost all equipment used in the prepress process in modern printing houses. The largest product area is CtP plate processors, but Glunz & Jensen also focuses on product areas including punch & bend equipment, conveyors and stackers as well as software for monitoring and managing the complete prepress processes. The latest addition is inkjet technologies in form of iCtP plate setters.

Glunz & Jensen has achieved a leading position and a high market share within its core areas, and Glunz & Jensen's products are known for setting the technological standard on the global market.

Glunz & Jensen markets its products through an extensive network of distributors and dealers, and a large part of sales also takes place through OEM customers which include Agfa, Fujifilm, Heidelberg and Kodak. Glunz & Jensen enjoys close partnerships with several of its OEM customers – partnerships which also include developing new and innovative solutions for the prepress industry.

At the end of 2009, Glunz & Jensen had 230 employees. Of these, 90 were employed in Denmark, while the remaining employees worked at subsidiaries in Slovakia and the USA.

Glunz & Jensen A/S is listed on the NASDAQ OMX Copenhagen A/S.