

**Glunz & Jensen A/S**  
Lindholm Havnevej 29  
DK-5800 Nyborg  
Denmark

**15 October 2019**

## **Press Release**

### **GKS International wins preventive maintenance contract with Athena Graphics**

We are proud to announce that GKS International, Glunz & Jensen's independent service company, has signed a 3-year service contract with Athena Graphics in Belgium and the Netherlands. The service agreement is a preventive service agreement, where GKS International has the responsibility for ensuring that Athena Graphics' flexo equipment from Glunz & Jensen is running smoothly.

The contract covers a FlexLine Pro 520 at Athena Graphics in Belgium, and a FlexPro 520 XP in the Netherlands. The base of the service agreement was negotiated at the LabelExpo 2019 in Brussels, and the agreement was signed last week.

The graphic blood runs in the veins of Ignace Cosaert, current managing director of Athena Graphics. His father Geert Cosaert († 2014) established Athena Graphics in 1991 and his great-grandfather already had a graphic company in 1918. Athena Graphics guarantees high-quality prepress for all packaging and offers many qualitative services and solutions to printers and brand owners from their offices in Belgium, France and the Netherlands. Athena Graphics understood the needs for automation 20 years ago and gave also focus to IT development projects. As such, Cosaert and his team developed Athena Portal, a software platform for tailor-made solutions that simplifies the workflow.

Ignace Cosaert says

*- Athene Graphics makes this service agreement with GKS International to ensure that our flexo equipment run smoothly all year round!*

### **Outsourcing for a reason - Athena Graphics focuses on quality**

With a preventive service agreement, Athena Graphics will outsource all maintenance of their Glunz & Jensen flexo equipment to a professional team. GKS International's preventive service agreement makes it possible to budget maintenance costs and time. At each scheduled visit, a GKS International's engineer will carry out the recommended maintenance program including a functional test in accordance with factory specifications ensuring a high-quality level.

Klaus Olsen, General Manager at GKS International says

*- We are pleased to sign a 3-year contract with such an important customer as Athena Graphics. It shows that we are doing many things right at GKS International.*

### **Servicing all flexo brands**

Even though GKS International is owned by the leading manufacturer of prepress equipment, the service is not limited to Glunz & Jensen equipment. GKS International services all flexo brands, including but not limited to Asahi, DuPont, Flint Group, Fujifilm, MacDermid, and Miraclon. A competence that has been build up over many years.

Peter Jensen, CCO at Glunz & Jensen, who are the owners of GKS International says

*- We are very pleased to see that our recent efforts in promoting GKS International for global service contracts is paying off. Athena Graphics is one of the most prominent Repro houses in Europe, and I see this agreement as a mark of quality.*





**Caption:** Athena Graphics Managing Director Ignace Cosaert and Klaus Olsen, GKS International signing the service agreement.

For more information, kindly visit [www.glunz-jensen.com](http://www.glunz-jensen.com) or contact Peter Jensen at [pj@glunz-jensen.com](mailto:pj@glunz-jensen.com)

## About Glunz & Jensen

Glunz & Jensen is the world's leading supplier of innovative, high-quality plate making solutions for the global prepress industry. In addition to developing and producing processors for the offset and flexo printing industry, we also offer after sales service. Our product portfolio includes exposure units, dryers, light finishers, mounting tables, plate stackers and software for monitoring and controlling complete prepress processes.

Glunz & Jensen has been a recognized leader in prepress for more than 45 years. We have long-standing relations with major customers such as Agfa, Asahi, DuPont, Flint, Fujifilm, Heidelberg, Kodak and MacDermid, the world's largest suppliers of printing solutions. Glunz & Jensen market our products through a comprehensive and worldwide network of distributors and dealers, and has 175 employees in our facilities in Denmark, Italy, Slovakia and USA.

