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## **GLUNZ & JENSEN INTRODUCES THEIR SECOND FLEXO CENTRE – NOW IN THE USA**

In November 2015, Glunz & Jensen opened their first Flexo Centre in Rosate (Milan) Italy, and now they announce the opening of their second Flexo Centre – this time for the Americas market – located in Quakertown, Pennsylvania, USA.

The USA Flexo Centre contains a fully equipped demo centre, featuring the latest platemaking equipment for narrow and wide web applications, including exposure units, processing/washout systems, dryers and light finishers, plate thickness measuring tables and plate mounting systems. The USA Flexo Centre not only serves as a place for demonstrations, but it also provides support and product training for customers.

*The USA Flexo Centre will be further expanded to incorporate a demonstration and training centre for Glunz & Jensen's offset platemaking products.*

### **Keld Thorsen, CEO at Glunz & Jensen:**

"We are ready to support the American flexo industry with a centre for innovation, support and customer training. Our newest centre will enable the American customers to explore our integrated systems and automated solutions. We would like our customers to discover how our processing expertise really adds value for them."

### **Frank Newman, General Manager at Glunz & Jensen Americas:**

"Our new Flexo Centre here in Quakertown will be the centre of attention for flexo platemaking innovation and product adaption. Innovation comes from the close dialogue and cooperation with our customers. Our new Flexo Centre will become a tool enabling our plate partners and dealers to conduct testing and demonstrations which will help them to further adapt and optimise our products to the needs of their customers."

Two of Glunz & Jensen's latest products are the **Flex-in-One** compact all-in-one unit for water wash flexo plates, and the **FlexScanner** which scans sleeves and adaptors for low/high areas, enabling trade shops and packaging printers to take full control of product quality, before going to press. Both products offer a fast return on investment and provide ease of mind for customers.

### **More than just products in Glunz & Jensen**

Glunz & Jensen takes care of their customers' equipment, even after it is installed. Their after sales service program is an important part of their total service commitment which includes hot line support and preventive maintenance agreements in Europe, North America and Asia.

Glunz & Jensen also offers a very strong industrial set-up, backed up by structured R&D project processes and solid and useful product documentation.



***Glunz & Jensen invites all their customers to come and visit the new Flexo Centre located in Quakertown, Pennsylvania from January 2, 2016.***



## About Glunz & Jensen

Glunz & Jensen is the world's leading supplier of innovative, high-quality solutions for the global prepress industry. In addition to developing and producing processors for the offset and flexo printing industry, we also offer after sales services. Our product portfolio also includes exposure units, dryers, light finishers, mounting tables, plate stackers and software for monitoring and controlling complete prepress processes.

Glunz & Jensen has been a recognised leader in prepress technology for more than 40 years. We have long-standing relationships with major customers such as: Agfa, Asahi, DuPont, Flint, Fujifilm, Heidelberg, Kodak and MacDermid, the world's largest suppliers of printing systems. We market our products through a comprehensive and worldwide network of distributors and dealers, and the Group has approx. 230 employees in our subsidiaries and production facilities in Denmark, Slovakia, USA, Italy, UK and China.

Our goal is to be the most innovative provider of hardware and services in our product areas and in this way increase our market share with the global customers. We will also strengthen our earnings capacity through the optimisation of prices, production, logistics and capacity utilisation.

