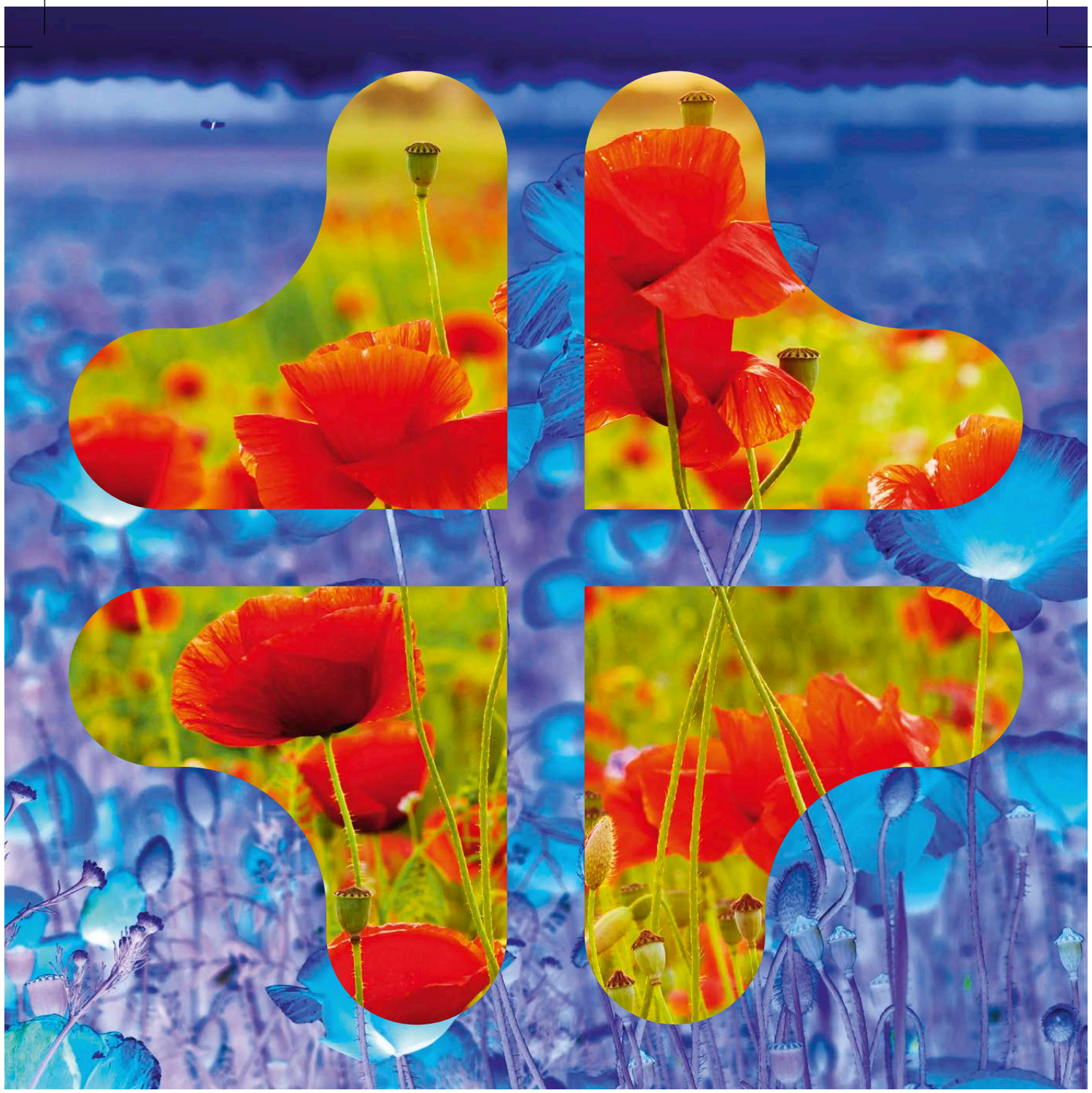
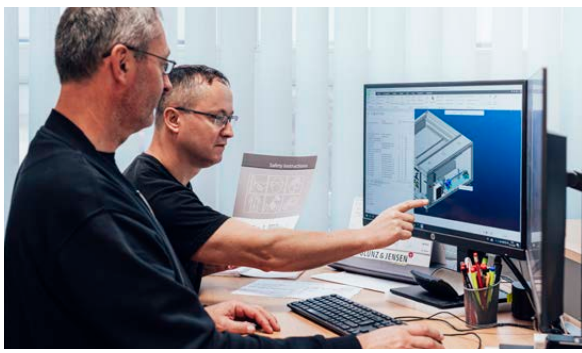


Developing more

Quality, trust and innovation for the global prepress industry

GLUNZ & JENSEN

Developing uptime



Class-leading solutions for exceptional reliability and results

Glunz & Jensen is the world's leading and most trusted provider of equipment and solutions for the global prepress industry. Whether you are large or small, local or international, offset or flexo, we offer the most innovative technologies and dedicated support services to optimise your printing process, maximise productivity and deliver outstanding quality and results.

Defining quality standards

For more than 53 years, our state-of-the-art offset and flexo platemaking systems, including inkjet CtP platesetters and other innovative prepress equipment have set the benchmark for excellence. By focusing on the areas that are most important to your needs – simplicity, performance, reliability and the lowest possible total cost of ownership – our products and systems have become the preferred choice for companies operating a world-class packaging and print media business.

Value through reliability

We understand that downtime is a primary concern and must be mitigated and managed as effectively as possible. This is where Glunz & Jensen outshines – and outlasts – anything else on the market. We deliver value through reliability, with products designed and built to deliver exceptional performance over a long lifespan (some customers even use the same equipment for 20 years or more). Not only does this ensure the best return for your investment, but it means you can build a stronger reputation with your customers through a more consistent and higher quality service.

Trusted by world leaders

Today, thousands of organisations worldwide rely on Glunz & Jensen to create and maintain a more efficient and effective prepress process. This includes all of the world's largest suppliers to the printing industry, such as Asahi, DuPont, ECO3, Fujifilm, Heidelberg, Kodak, Lucky Huaguang, Miraclon, and Xsys who have worked closely with us for years and continue to rely on our expertise and experience to develop the next generation of platemaking solutions.

Customers worldwide rely on our promise and ability to deliver unprecedented quality and the highest standards of service

100% of all leading suppliers use Glunz & Jensen technology

Developing vision

Next generation technology for evolving market needs

Glunz & Jensen is pioneering a new wave of technology for the offset and flexo markets by pushing the boundaries of innovation and development. Our forward-thinking approach, based on decades of product leadership and specialised know-how, is centred on finding better ways to support your needs with more productive, sustainable and cost-effective processing solutions.

Driving change

Today, our industry is changing; print companies worldwide are under increasing pressure to reduce costs, deliver faster, more consistent results and comply with ever stricter environmental regulations. By sharing our knowledge and expertise, we are not only able to support this change but, essentially, to drive it by helping businesses across the board to develop new ways to solve challenges and meet current and future demands.

Driving innovation

We understand that as the industry continues to evolve, so must the technology that supports it. To this end we have a strong global team of R&D specialists dedicated to creating a new generation of platemaking solutions that help businesses like yours to stay compliant and competitive.

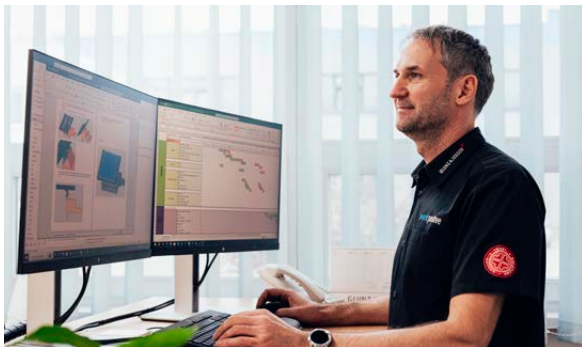
For example, we have lead the way for offset customers in countries with tightening regulations through a new range of environmentally-friendly products. By using more accurate replenishment systems, these sustainable solutions not only enable you to meet tough environmental standards but they lower operational costs by using considerably less energy, less chemistry and less water – and therefore generate far less waste.

We continue investing heavily in simpler and more efficient technologies such as with our LED exposure technologies for Flexographic polymer plates for our customers. Here we continue development of fully automated, integrated systems that improve process optimisation and deliver more accurate, faster results with less manpower, lower operating costs and with no risk of costly human error.

We are at the forefront of innovation with products that are more sustainable, more efficient and help drive profitability and productivity

By focusing on the challenges that will be driving the industry tomorrow, we help customers to stay one step ahead

Developing business



Performance and profitability from partner to end-user

We support every customer – from Private Label to dealers and through to the final end-user – with the quality and care they need to succeed in a fiercely competitive market. And as a one-stop supplier we make it easier to do business through a simpler process that gives a high degree of security and stability.

A vital link in the value chain

Our products are key components for any prepress process. As such, their quality plays a vital role in helping companies secure business contracts at every stage of the value chain. For example, our products enable our customers offer value solutions and gain greater market share. Our dealer partners rely on us to help them build stronger reputations and a larger customer base. And print companies, trade shops and converters find peace of mind when they can maximise uptime and deliver a superior service.

'One company' approach to results

Today businesses expect more from their prepress technology – and from the companies that supply it. Through organic growth and strategic acquisitions that have expanded our capabilities and reach, we offer a unified 'one company' service across our offset and flexo businesses that is more comprehensive and allows us to take full responsibility for all development, delivery and after sales care. Not only does this help you to save time and cost, but it means that dealing with us is an easier, more dependable and trouble-free experience.

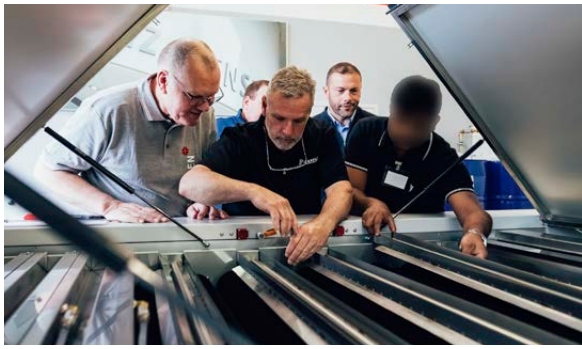
Exceeding expectations

Whatever your requirements are, our aim is to provide tangible business value through superior products and services that meet, or better yet, exceed expectations. Whether it is a faster and better development process or the most profitable and productive solutions for the companies who rely on our products every day, we guarantee a level of performance and results that you will not find anywhere else.

Our professional approach drives competitiveness and quality for plate manufacturers through to dealers and end-users

Increased productivity with our innovative automated solutions

Developing support



Uniquely exceptional service for customers worldwide

In both a technical and operational capacity, Glunz & Jensen delivers exceptional customer care through the industry's strongest global after sales service. Fast, reliable and professional, you can depend on us for the right level of support when and where you need it, from training on-site or in our purpose-built training academy to installation, preventive maintenance, and reliable spare parts delivery.

Technical support and spare parts

As our company has grown, so has our breadth of service and today we are known for providing the industry's most responsive and globally accessible technical support. Through our worldwide call centre, factory-trained specialists are on hand to help with any technical inquiry, including door-to-door delivery, installation assistance and product training. In addition, our WebConnect tool remotely monitors your equipment to help with troubleshooting, if any, and maintenance scheduling.
All support documentation and manuals can easily be found on our website.

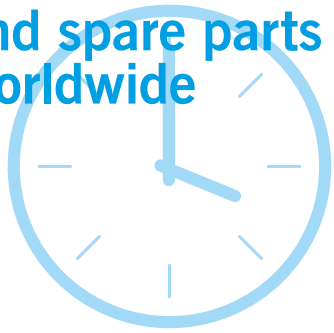
Our spare parts service is also the best in the business; we always keep our inventories well stocked and our aim is to dispatch the correct, original part directly to your location within 36 hours of receiving a request, even for products that have been discontinued for up to 7 years.

Dedicated operational service platform

KPIs, or Key Performance Indicators, are essential to our service and customer support approach. We set ambitious goals and measure continuously to ensure that defined metrics, such as response time, customer satisfaction ratings and issue resolution rates, meet these goals and are in line with our business objectives. Our approach reflects a clear desire for continuous improvement. KPIs serve as the basis for many initiatives within the service and customer support department. By regularly reviewing KPI performance, we can identify trends, spot bottlenecks or inefficiencies and implement targeted improvements.

This interactive approach helps optimize processes, enhance productivity and deliver better service to customers over time. Overall, the use of KPIs in our service and customer support strategy ensures a data-driven, customer-centric and continuously improving approach to delivering high quality support services, unmatched in the industry.

Local access to qualified service and spare parts worldwide



We offer responsive, reliable support and comprehensive global service

Developing partners

Trusted services for a stronger, more productive relationship

Companies and partners worldwide appreciate our straight-forward and non-complicated approach to business. We understand the importance of keeping our promises and ensuring the highest standards of professionalism and integrity at all times. As such, you can be confident that we will stay by your side to support you with unbiased, honest advice and a solution for every need.

Relationships built over decades

Ours is an industry built on relationships. At Glunz & Jensen, we go beyond our initial role as a solution provider to be a valuable partner that works alongside you to achieve your vision and goals. Through open and constructive dialogue, we help businesses like yours to make the right investment decisions, which is why many of our customers have consistently chosen us for more than 53 years to help support and grow their success.

Peace of mind and credibility

These long-standing partnerships, many of which are with the world's largest suppliers to the printing industry, plate manufacturers and print organisations, are a testament to our position as the industry's leading pre-press technology provider. We also have a state-of-the-art QMS and the full backing of major plate manufacturers, so every time you chose a Glunz & Jensen product you can be sure that it has been carefully engineered to the latest specifications and built to world-class standards.

By your side today and tomorrow

Our promise to each and every customer is that we will be by your side to support your business for as long as you need. One day prepress technology will move beyond current methods, but when it does we intend to make sure that the very last platemaking equipment in use will be designed, built and serviced by Glunz & Jensen – and with our next evolution of prepress technology ready and waiting.

50+ years of unbiased, professional advice

Customers value our trustworthy, confidential approach to sharing goals and growing businesses

Glunz & Jensen A/S (Headquarters)
Selandia Park 1
4100 Ringsted, Denmark
+45 5768 8181
gj@glunz-jensen.com

Glunz & Jensen s.r.o.
Kosicka 50
080 01 Prešov, Slovakia
+421 51 753811
gj@glunz-jensen.com

Glunz & Jensen, Inc.
2185 Hwy. 292
Inman, SC 29349, USA
+1 864 568 4638
gj-americas@glunz-jensen.com

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www.glunz-jensen.com